

## IPI by Bison Dealer Request Form Project Protection Form

IPI by Bison recognizes the investment that its dealers often make to get IPI products specified or approved by architects, contractors and owners and the cost of developing the relationships necessary to market our products. It is our general philosophy that in an ideal world, the dealer who makes the investment gets the job.

While IPI by Bison wishes to protect those dealers who are doing the best job for us, we do not currently operate with clearly defined exclusive territories and have some nationwide and regionwide dealers who may overlap with local or statewide dealers.

In an effort to provide a method to protect dealers who have invested in a particular project in advance of an open bid process, the attached form may be completed by IPI by Bison dealers on a per project basis requesting IPI bid exclusively on that project.

Submission of this request to IPI by Bison does not automatically guarantee protection. IPI will determine based on the information provided on the request whether the project is deserving of protection and will advise the dealer by return email or fax whether or not the project protection is granted.

### Project Protection Request Form

IPI Dealer Name: \_\_\_\_\_

Dealer Contact Name: \_\_\_\_\_

Dealer Contact Email Address: \_\_\_\_\_

Dealer Contact Fax Number: \_\_\_\_\_

Request Date: \_\_\_\_\_

Project Name: \_\_\_\_\_

City, State of Project: \_\_\_\_\_

Project Architect: \_\_\_\_\_

Project Contractor: \_\_\_\_\_

Estimated Project Date: \_\_\_\_\_

Description of likely IPI products included in this project: \_\_\_\_\_

\_\_\_\_\_

Check all that apply

- |   |   |
|---|---|
| <input type="checkbox"/> IPI product specified        | <input type="checkbox"/> Private funding                  |
| <input type="checkbox"/> IPI listed as approved equal | <input type="checkbox"/> Public Funding                   |
| <input type="checkbox"/> Negotiated cost project      | <input type="checkbox"/> Subject to successful bond issue |
| <input type="checkbox"/> Open bid process             |   |

Describe reason you believe that this project is deserving of protection: \_\_\_\_\_

\_\_\_\_\_

Request submitted by: \_\_\_\_\_

Protection Approved       Protection Denied.

Reason for denial: \_\_\_\_\_

\_\_\_\_\_

IPI by Bison Project Manager: \_\_\_\_\_

Approval/Denial Date: \_\_\_\_\_